



Echo International Holdings Group Limited

(incorporated in the Cayman Islands with limited liability)

Stock Code : 8218



First Quarterly Report 2017

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*This report, for which the directors (the “**Directors**”) of Echo International Holdings Group Limited (the “**Company**”) collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the “**GEM Listing Rules**”) for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief, the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.*

FINANCIAL HIGHLIGHTS

- Recorded an unaudited revenue of approximately HK\$8.25 million for the three months ended 30 June 2017, representing a decrease of approximately 26.19% over the corresponding period of the previous year.
- Recorded an unaudited loss attributable to the owners of the Company of approximately HK\$2.07 million for the three months ended 30 June 2017 (the corresponding period in 2016: HK\$2.62 million).
- Basic and diluted loss per share for the three months ended 30 June 2017 were HK0.26 cents (the corresponding period in 2016: HK0.33 cents).
- The Board does not recommend the payment of dividend for the three months ended 30 June 2017 (the corresponding period in 2016: Nil).

UNAUDITED FIRST QUARTERLY RESULTS

The board of Directors (the “**Board**”) is pleased to announce the unaudited condensed consolidated results of the Company and its subsidiaries (collectively the “**Group**”) for the three months ended 30 June 2017 and the comparative unaudited figures for the corresponding period in 2016, as follows:

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the three months ended 30 June 2017

		Unaudited three months ended 30 June	
	Notes	2017 HK\$'000	2016 HK\$'000
Revenue	3	8,247	11,173
Cost of sales		(4,960)	(7,768)
Gross profit		3,287	3,405
Other revenue and gains	4	165	146
Selling and distribution expenses		(282)	(308)
Administrative and other expenses		(4,943)	(5,561)
Finance costs		(292)	(302)
Loss before taxation	5	(2,065)	(2,620)
Taxation	6	–	–
Loss for the period		(2,065)	(2,620)
Other comprehensive loss for the period, net of tax Items may be reclassified subsequently to profit or loss Exchange differences on translation of foreign operations		(1,330)	(1,103)
Total comprehensive loss for the period		(3,395)	(3,723)
Loss for the period attributable to owners of the Company		(2,065)	(2,620)
Total comprehensive loss for the period attributable to owners of the Company		(3,395)	(3,723)
Loss per share — Basic and diluted (HK cents)	8	(0.26) cents	(0.33) cents

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the three months ended 30 June 2017 (Unaudited)

	Share capital HK\$'000	Share premium HK\$'000	Contribution reserve HK\$'000	Capital reserve HK\$'000	Share option reserve HK\$'000	Exchange reserve HK\$'000	Accumulated losses HK\$'000	Total HK\$'000
At 1 April 2017, audited	2,000	28,840	4,836	(89)	5,794	(1,214)	(26,982)	13,185
Loss for the period	-	-	-	-	-	-	(2,065)	(2,065)
Other comprehensive income for the period	-	-	-	-	-	(1,330)	-	(1,330)
Total comprehensive loss for the period	-	-	-	-	-	(1,330)	(2,065)	(3,395)
At 30 June 2017, unaudited	<u>2,000</u>	<u>28,840</u>	<u>4,836</u>	<u>(89)</u>	<u>5,794</u>	<u>(2,544)</u>	<u>(29,047)</u>	<u>9,790</u>

For the three months ended 30 June 2016 (Unaudited)

	Share capital HK\$'000	Share premium HK\$'000	Contribution reserve HK\$'000	Capital reserve HK\$'000	Share option reserve HK\$'000	Exchange reserve HK\$'000	Accumulated losses HK\$'000	Total HK\$'000
At 1 April 2016, audited	2,000	28,840	4,836	(89)	4,769	(153)	(12,989)	27,214
Loss for the period	-	-	-	-	-	-	(2,620)	(2,620)
Other comprehensive loss for the period	-	-	-	-	-	(1,103)	-	(1,103)
Total comprehensive loss for the period	-	-	-	-	-	(1,103)	(2,620)	(3,723)
Employee share option benefits	-	-	-	-	481	-	-	481
At 30 June 2016, unaudited	<u>2,000</u>	<u>28,840</u>	<u>4,836</u>	<u>(89)</u>	<u>5,250</u>	<u>(1,256)</u>	<u>(15,609)</u>	<u>23,972</u>

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1 CORPORATE INFORMATION

The Company is incorporated in the Cayman Islands as an exempted company with limited liability. The Company's shares have been listed on GEM since 11 October 2013 (the "Listing Date") (the "Listing").

The unaudited condensed consolidated financial statements are presented in Hong Kong Dollars ("HK\$"), which is same as the functional currency of the Company.

The principal activities of the Group are engaged in the manufacturing and trading of electronic products and accessories.

2 BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES

The unaudited condensed consolidated first quarterly financial statements have been prepared in accordance with the Hong Kong Accounting Standards ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the disclosure requirements set out in Chapter 18 of the GEM Listing Rules. The unaudited condensed consolidated financial statements have been prepared under historical cost basis except for certain financial assets and financial liabilities, which are measured at fair values.

The accounting policies and method of computation used in preparing the unaudited condensed consolidated results are consistent with those used in the audited financial statements for the year ended 31 March 2017 except in relation to the new and revised standards, amendments and interpretations ("new and revised HKFRSs") issued by the HKICPA that are adopted for the first time for the current period's financial statements. The adoption of these new and revised HKFRSs has had no material impact on the unaudited condensed consolidated financial statements. The unaudited condensed consolidated results have not been reviewed by the Company's auditors, but have been reviewed by the Company's audit committee.

The Group has not early adopted any new Hong Kong Financial Reporting Standards ("HKFRS") that have been issued but are not yet effective.

3 SEGMENT INFORMATION

Information reported internally to the Directors of the Group (chief operating decision maker) for the purpose of resource allocation and assessment of segment performance focuses on the types of goods or services delivered or provided.

An analysis of the Group's revenue of each significant category for the period is as follows:

	Unaudited three months ended 30 June	
	2017 HK\$'000	2016 HK\$'000
Sales of electronic products	8,062	11,050
Subcontracting income	185	123
	<u>8,247</u>	<u>11,173</u>

Specifically, the Group's reportable and operating segments under HKFRS 8 are as follows:

- indent trading of electronic products.
- manufacturing and trading of electronic products and accessories.

The Group's reportable segments are strategic business units that operate different activities. They are managed separately because each business has different market and requires different marketing strategies.

Segment revenues reported below represent revenue generated from external customers. There were no inter-segment sales for both period. Segment result represents the profit/(loss) generated by each segment without allocation of corporate income and central administration costs including directors' emoluments, share based payment, finance costs and income tax expense. This is the measure reported to the chief operating decision maker for the purposes of resource allocation and assessment of segment performance.

3 SEGMENT INFORMATION (CONTINUED)

Segment revenues and results

The following is an analysis of the Group's turnover and results from continuing separations by reportable and operating segments:

For the three months ended 30 June 2017 (Unaudited)

	Indent trading of electronic products HK\$'000	Manufacturing and trading of electronic products and accessories HK\$'000	Total HK\$'000
Revenue	<u>451</u>	<u>7,796</u>	<u>8,247</u>
Segment results	<u>277</u>	<u>(901)</u>	<u>(624)</u>
Unallocated other revenue and gains			153
Unallocated selling and distribution expenses			(142)
Unallocated administrative and other expenses			<u>(1,160)</u>
Loss from operations			<u>(1,773)</u>
Finance costs			<u>(292)</u>
Loss before taxation			<u>(2,065)</u>
Taxation			-
Loss for the period			<u>(2,065)</u>

For the three months ended 30 June 2016 (Unaudited)

	Indent trading of electronic products HK\$'000	Manufacturing and trading of electronic products and accessories HK\$'000	Total HK\$'000
Revenue	<u>931</u>	<u>10,242</u>	<u>11,173</u>
Segment results	<u>483</u>	<u>(909)</u>	<u>(426)</u>
Unallocated other revenue and gains			137
Unallocated selling and distribution expenses			(242)
Unallocated administrative and other expenses			<u>(1,787)</u>
Loss from operations			<u>(2,318)</u>
Finance costs			<u>(302)</u>
Loss before taxation			<u>(2,620)</u>
Taxation			-
Loss for the period			<u>(2,620)</u>

3 SEGMENT INFORMATION (CONTINUED)

Geographical information

	Revenue from external customers	
	Unaudited three months ended 30 June	
	2017	2016
	HK\$'000	HK\$'000
Hong Kong	376	491
Asian countries, other than Hong Kong (Note 1)	1,349	1,535
European countries (Note 2)	4,860	7,546
North and South American countries (Note 3)	1,518	1,489
Others	144	112
	<u>8,247</u>	<u>11,173</u>

Notes:

1. Asian countries include the People's Republic of China (the "PRC"), India, Malaysia and Taiwan.
2. European countries include Belgium, Bulgaria, Denmark, Finland, Germany, Italy, Portugal, Russia, Slovakia, Spain, Sweden, Switzerland and United Kingdom.
3. North and South American countries include Argentina, Brasil and the United States.

4 OTHER REVENUE AND GAINS

	Unaudited three months ended 30 June	
	2017	2016
	HK\$'000	HK\$'000
Bank interest income	1	3
Sundry income	164	143
	<u>165</u>	<u>146</u>

5 LOSS BEFORE TAXATION

**Unaudited
three months ended
30 June**

	2017	2016
	HK\$'000	HK\$'000

Loss before taxation is arrived after charging:

Finance costs

Interest on:

Debenture wholly repayable within one year	287	299
Bank borrowings wholly repayable within five years	2	–
Obligation under finance leases	3	3
	292	302

Other items

Depreciation of property, plant and equipments	117	114
Costs of inventories sold	4,694	7,641
	4,811	7,755

6 TAXATION

**Unaudited
three months ended
30 June**

	2017	2016
	HK\$'000	HK\$'000

Current tax

— Hong Kong	–	–
— PRC	–	–
	–	–
	–	–

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profits arising in Hong Kong for the three months ended 30 June 2017 and 2016.

PRC subsidiary is subjected to PRC enterprise income tax at 25%.

Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands, the Group is not subject to any income tax in the Cayman Islands and the British Virgin Islands for the three months ended 30 June 2017 and 2016.

7 DIVIDENDS

The Board does not recommend the payment of dividend for the three months ended 30 June 2017 (the corresponding period in 2016: Nil).

8 LOSS PER SHARE ATTRIBUTABLE TO OWNERS OF THE COMPANY

The calculation of basic loss per share is based on the loss for the period attributable to owners of the Company and the weighted average number of the Company's ordinary shares in issue during the period.

	Unaudited three months ended 30 June	
Note	2017 HK\$'000	2016 HK\$'000
Loss for the period attributable to owners of the Company	<u>(2,065)</u>	<u>(2,620)</u>

	Unaudited three months ended 30 June	
	2017 No. of shares	2016 No. of shares
Weighted average number of ordinary shares in issue during the period	<u>800,000,000</u>	<u>800,000,000</u>
Weighted average number of ordinary shares and dilutive potential ordinary share in issue during the period	(a) <u>800,000,000</u>	<u>800,000,000</u>

Notes:

- (a) The diluted loss per share is the same as the basic loss per share for the three months ended 30 June 2017 and 2016 because the Company's share options outstanding during those periods were either anti-dilutive or have no potential dilutive effects.

9 EVENT AFTER REPORTING PERIOD

On 18 July 2017, 160,000,000 placing shares have been successfully placed by the Company's placing agent to not less than six places at the placing price of HK\$0.163 per placing share pursuant to the terms and conditions of the placing agreement entered into between the Company and its placing agent dated 27 June 2017. The aggregate nominal value of the placing shares under the placing is HK\$400,000 of HK\$0.0025 each.

MANAGEMENT DISCUSSION AND ANALYSIS

Business Review and Prospects

Revenue for the three months ended 30 June 2017 (“**Three-Month Period**”) was approximately HK\$8.25 million, representing a decrease of approximately 26.19% when compared with the corresponding period in 2016. Loss attributable to owners of the Company for the Three-Month Period was approximately HK\$2.07 million whilst for the corresponding period in 2016, the loss attributable to owners of the Company was approximately HK\$2.62 million.

Given the slow pace of economic recovery along with the continued slackness in the U.S. and European markets, the sales of electronic products have become increasingly challenging. Notwithstanding the challenging market conditions during the Three-Month Period, the Group continues to provide electronics products and subcontracting services on PCB assemblies and manufacturing of electronic products to customers in its principal markets, i.e. the U.S.A. and the European countries including Belgium, Bulgaria, Denmark, Finland, Germany, Italy, Russia, Slovakia, Sweden, Switzerland and United Kingdom.

In view of the challenging market conditions as mentioned above, while the Group will continue to focus on its core business of the sales of electronic products, it will explore new business opportunities with an aim of broadening its source of income and maximizing profit and return for the Group and the shareholders of the Company in the long run. The Group will also endeavour to increase its market share and attract new customers to enlarge its client base through conducting more promotional and marketing activities and designing and developing new electronic products.

Sales of Electronic Products

Revenue from this segment during the Three-Month Period was approximately HK\$8.06 million, representing a decrease of approximately 27.04% when compared with the corresponding period in 2016. Decrease in sales of electronics products was mainly due to the decrease in the revenue from indent trading of electronic products and manufacturing and trading of electronic products and accessories by approximately HK\$0.48 million and HK\$2.45 million respectively as compared with the corresponding period in 2016. The decrease in the revenue from indent trading of electronic products is mainly attributable to the decreasing purchase orders from the Group’s customers. Such decrease was mainly due to the decrease in sales of fire alarm and fishing indicator for the Three-Month Period by approximately HK\$1.22 million and HK\$0.64 million respectively as compared with the corresponding period in 2016. Decrease in the sales of fire alarm and fishing indicator was a result of decrease in volume sold, which mainly led to the decrease in the revenue from manufacturing and trading of electronic products and accessories for the Three-Month Period.

Subcontracting income

Revenue from this segment during the Three-Month Period was approximately HK\$0.19 million, representing an increase of approximately 50.41% when compared with the corresponding period in 2016. The said increase was mainly due to the increase in orders from providing subcontracting services in the PRC.

Financial review

The Group's revenue for the Three-Month Period was approximately HK\$8.25 million, representing a decrease of approximately 26.19% from approximately HK\$11.17 million of the corresponding period in 2016. Such decrease was mainly due to the decrease in sales of electronic products by approximately HK\$2.99 million.

The overall gross profit margin of the Group increased from approximately 30.48% for the three months ended 30 June 2016 to 39.86% for the three months ended 30 June 2017. The increase in the Group's gross profit margin for the three months ended 30 June 2017 was primarily due to the increase of sales in the higher margin products, namely buzzer.

Administrative and other expenses for the three months ended 30 June 2017 were approximately HK\$4.94 million (approximately HK\$5.56 million for the three months ended 30 June 2016), representing an decrease of approximately 11.11%. Such decrease was mainly due to the decrease in the professional fee by approximately HK\$0.86 million.

Loss attributable to the owners of the Company for the three months ended 30 June 2017 amounted to approximately HK\$2.07 million (approximately HK\$2.62 million for the three months ended 30 June 2016). Loss per share attributable to owners of the Company was approximately HK0.26 cents for the three months ended 30 June 2017 (approximately HK0.33 cents for the three months ended 30 June 2016).

SHARE OPTIONS SCHEMES

The Company has two share option schemes namely, the pre-IPO share option scheme (the "**Pre-IPO Share Option Scheme**") and the share option scheme (the "**Share Option Scheme**") which were both adopted on 27 September 2013.

PRE-IPO SHARE OPTION SCHEME

The Company has adopted the Pre-IPO Share Option Scheme on 27 September 2013 under which the Company has granted options to certain Directors and employee of the Group to subscribe for an aggregate of 80,000,000 shares of the Company with an exercise price of HK\$0.15, which is equal to the placing price as defined in the prospectus of the Company.

As at 30 June 2017, details of the options granted under the Pre-IPO Share Option Scheme are as follows:

Grantees	Outstanding as at 31 March 2017				Outstanding as at 30 June 2017		Exercise period	Approximate percentage of issued capital of the Company upon exercise of all the options
	Exercised	Lapsed	Cancelled					
Directors								
Mr. Lo Yan Yee	22,800,000	-	-	-	22,800,000	11 October 2016-11 October 2023		2.59%
Ms. Cheng Yeuk Hung	22,800,000	-	-	-	22,800,000	11 October 2016-11 October 2023		2.59%
Mr. Lo Ding To	12,000,000	-	-	-	12,000,000	11 October 2016-11 October 2023		1.36%
	57,600,000	-	-	-	57,600,000			6.54%
Employee	22,400,000	-	-	-	22,400,000	11 October 2016-11 October 2023		2.55%
	80,000,000	-	-	-	80,000,000			9.09%

Share Option Scheme

During the three months period ended 30 June 2017, no option was granted, exercised or lapsed under the Share Option Scheme.

DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITION IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

As at 30 June 2017, the interests and short positions of the Directors and the chief executive of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571, Laws of Hong Kong) ("SFO")) which (i) are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO); or (ii) were recorded in the register required to be kept under Section 352 of the SFO, or (iii) have to be notified to the Company and the Stock Exchange pursuant to the required standards of dealing by Directors as referred to in Rule 5.46 of the GEM Listing Rules are as follows:

(i) Long positions in the shares of the Company

Name of Director	Company/ associated corporation	Capacity	Number of Shares	Approximate percentage of interest
Ms. Cheng Yeuk Hung	Company	Personal interest	232,560,000	29.07%
Mr. Lo Yan Yee	Company	Interest of spouse	232,560,000	29.07%

Note: Mr. Lo Yan Yee is the executive Director and the spouse of Ms. Cheng Yeuk Hung, and is deemed under the SFO to be interested in those 232,560,000 shares in which Ms. Cheng Yeuk Hung is interested.

(ii) Long position in underlying shares of the Company

Name	Capacity	Description of equity derivatives	Number of underlying shares
Mr. Lo Yan Yee (executive Director)	Personal interest	Options	22,800,000
	Interest of spouse	Options	<u>22,800,000</u>
			45,600,000
Ms. Cheng Yeuk Hung (executive Director)	Personal interest	Options	22,800,000
	Interest of spouse	Options	<u>22,800,000</u>
			45,600,000
Mr. Cheng Kwing Sang, Raymond (chief executive officer)	Personal interest	Options	22,400,000
Mr. Lo Ding To (executive Director)	Personal interest	Options	12,000,000

Save as disclosed above, as at 30 June 2017, none of the Directors or chief executive of the Company has any interests or short positions in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the minimum standard of dealings by Directors of the Company as referred to in Rule 5.46 of the GEM Listing Rules, or required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO.

SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES OF THE COMPANY

As at 30 June 2017, so far as is known to the Directors, the following persons (other than a Director or chief executive of the Company) had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO or which were recorded in the register required to be kept under section 336 of the SFO:

Name	Capacity and nature of interest	Number of shares	Percentage of the Company's issued share capital	Long/Short position
Adamas Asset Management (HK) Limited	Investment manager	66,338,000	8.29%	Long position

Save as disclosed above, as at 30 June 2017, the Directors are not aware of any other persons who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO or which were recorded in the register required to be kept under section 336 of the SFO.

PURCHASE, SALES OR REDEMPTION OF SHARES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the three months ended 30 June 2017.

MODEL CODE FOR DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted the standards set out in Rules 5.48 to 5.67 of the GEM Listing Rules as the code of conduct regarding securities transactions by the Directors. Having made specific enquiry to all Directors, the Company was not aware of any non-compliance with the required standards of dealings and its code of conduct regarding securities transactions by Directors during the three months ended 30 June 2017.

CODE ON CORPORATE GOVERNANCE PRACTICES

The Company's corporate governance practices are based on the principles and the code provisions (the "Code") as set out in Appendix 15 of the GEM Listing Rules. The principles adopted by the Company emphasize a quality board, transparency and accountability to its shareholders. The Company has complied with the Code during the three months ended 30 June 2017.

DIRECTORS' INTERESTS IN CONTRACTS

No Director had any material interest in any contract of significance to the business of the Group to which the Company or any of its subsidiaries was a party during the three months ended 30 June 2017.

COMPETING BUSINESS

For the three months ended 30 June 2017, the Directors are not aware of any business or interest of the Directors, the controlling shareholder(s) of the Company and their respective close associates (as defined under the GEM Listing Rules) that compete or may compete with the business of the Group and any other conflict of interest which any such person has or may have with the Group.

AUDIT COMMITTEE

The Company has set up an audit committee (the "**Committee**") with written terms of reference in compliance with the GEM Listing Rules, for the purpose of reviewing and providing supervision over the financial reporting process and internal control of the Group. The Committee comprises three independent non-executive directors of the Company, namely Mr. Lam Wai Yuen, Mr. Ang Chuk Pai, and Mr. Cheung Chin Wa, Angus. The unaudited condensed consolidated financial statements of the Group for the three months ended 30 June 2017 have been reviewed by the Committee, and the Committee was of the opinion that the preparation of such statements complied with the applicable accounting standards and that adequate disclosures have been made.

By Order of the Board
Echo International Holdings Group Limited
Cheng Yeuk Hung
Executive Director

Hong Kong, 11 August 2017

As at the date of this report, the executive Directors are Mr. Lo Yan Yee, Ms. Cheng Yeuk Hung, Mr. Lo Ding To and Ms. Zhou Jia Lin, the non-executive Directors are Mr. Chan Chun Kit and Mr. Leung Kwok Kuen, Jacob, and the independent non-executive Directors are Mr. Lam Wai Yuen, Mr. Ang Chuk Pai, and Mr. Cheung Chin Wa, Angus.

This report will be published on the Stock Exchange's website at www.hkexnews.hk and the Company's website at www.echogroup.com.hk.